

Message Text

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FM AMEMBASSY BOGOTA

TO SECSTATE WASHDC 279

C O N F I D E N T I A L BOGOTA 7808

E.O. 11652: GDS

TAGS: ETRD, CO

SUBJECT: TRADE TALKS WITH COLOMBIA; TENTATIVE AGENDA

REF: BOGOTA 7807

FOLLOWING IS A TENTATIVE AGENDA FOR THE TECHNICAL LEVEL
TRADE CONSULTATIONS (REFTEL) HANDED TO THE AMBASSADOR BY
DEVELOPMENT MINISTER RAMIREZ:

1. MATTERS DERIVING FROM THE U.S. TRADE LAW. THIS
LAW ESTABLISHES VARIOUS LIMITATIONS WHICH COULD HINDER
THE GROWTH OF EXPORTS; THE FOLLOWING, IN PARTICULAR, ARE
THE SUBJECT OF SOME CONCERN:

A. COUNTERVAILING DUTIES.

B. SENSITIVE IMPORTS.

C. ESCAPE CLAUSES.

D. RETALIATORY MEASURES.

E. ADJUSTMENT MEASURES WITH RESPECT TO DEVELOPING
COUNTRIES.

F. FAILURE TO INCLUDE PRODUCTS OF SPECIAL
INTEREST TO COLOMBIA IN THE U.S. GENERALIZED PREFERENCES
SCHEME SUCH AS TEXTILES, FOOT WEAR, MEAT AND FLOWERS WHICH
REFLECT A HIGH RATE OF GROWTH AND ARE THE RESULT OF
COLOMBIAN EFFORTS TO DIVERSIFY EXPORTS.

G. LIMITATIONS DERIVING FROM APPLICATION OF THE
COMPETITIVE NEED FORMULA.

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H. PROVISIONS RELATING TO CRITERIA OF ORIGIN.

I. ASSOCIATIONS OF DEVELOPING COUNTRY PRODUCERS

AND EXPORTERS OF RAW MATERIALS.

J. THE USE OF EXPORT INCENTIVES BY DEVELOPING COUNTRIES.

K. POSSIBLE EROSION OF THE UNITED STATES

GENERALIZED PREFERENCES SCHEME AS A RESULT OF THE MULTILATERAL TRADE NEGOTIATIONS.

2. MATTERS RELATING TO COLOMBIA'S TRADE WITH THE UNITED STATES:

A. THE PERSISTENT DISEQUILIBRIUM IN COLOMBIA'S

TRADE BALANCE WITH THE UNITED STATES DURING THE LAST FIVE YEARS WITH THE EXCEPTION OF 1973.

B. THE SPECIAL SITUATION AFFECTING THE

PLACEMENT OF CERTAIN COLOMBIAN PRODUCTS IN THE UNITED STATES'S MARKET AS, FOR EXAMPLE, SUGAR? FLOWERS, MEAT, TEXTILES AND FOOT WEAR.

3. MISCELLANEOUS COMMERCIAL POLICY MATTERS.

A. SPECIAL ATTENTION TO REQUESTS WHICH COLOMBIA MAY MAKE OF THE UNITED STATES WITHIN THE NZAMEWORK OF THE MULTILATERAL TRADE NEOGITATIONS.

B. COLOMBIA'S DEFINITIVE ACCESSION TO

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